STORE REVIEW

REP NAME:		STORE NAME & NO.	
REP ID #:		CITY, STATE	
DATE:		SUPERVISOR:	
LAST VISIT:		Download Times:	
SECURITY PROCEDURES (sign in/out) (Y/N):		Security Log Times:	

	Weighting	Subscore	RATING
FUNDAMENTALS	25	125	Score 0-5
Accurate directions, contacts and phone nos. in computer (B)		5.0	5
Dealer Returns brochures and collateral materials placed			5
Product Education (B)			5
Binder present and contains pertinent information (B)			5
Other displays cleaned and functional			5
Product cleaned and dusted			5
Brochure holders filled with current materials (B)			5
Current Power Business Numbers present (B)			5
All NOA hardware priced (B)			5
All NOA accessories priced			5
All NOA publications priced and merchandised			5
All NOA software priced			5
All NOA product represented on the selling floor			5
Specific account objectives followed (B)			5
INTERACTIVE DISPLAYS - CRITICAL	35	175	
Functional (B)		5.0	5
Accurate interactive inventory (B)			5
INTERACTIVE DISPLAYS - MAINTENANCE	10	50.0	
Interactives secured and installed correctly (B)		5	5
Cleaned & dusted, lamps & speakers operational (B)			5
Current labels affixed (B)			5
Current software updated/inventoried (B)			5
MERCHANDISING/POP PLACEMENT	25	125	
Current POP present (B)		5.0	5
Accurate POP computer inventory (B)			5
NOA hardware and accessories merchandised effectively			5
NOA software merchandised effectively			5
SPECIAL AND PAST RATABLE PROJECTS (B)	5	25	
		5.0	5
Total Weight	100	500	
		500	

FINAL SCORE	100%	Final score subject to Regional & Corporate approval

RM/DS Signature:

Rep Signature:

Comments

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STORE REVIEW - NO SPECIAL PROJECTS

REP NAME:		STORE NAME & NO.	
REP ID #:		CITY, STATE	
DATE:		SUPERVISOR:	
LAST VISIT:		Download Times:	
SECURITY PROCEDURES (sign in/out) (Y/N):		Security Log Times:	

	Weighting	RATING
FUNDAMENTALS	25	Score 0-5
Accurate directions, contacts and phone nos. in computer (B)		5
Dealer Returns brochures and collateral materials placed		5
Product education (B)		5
Binder present and contains pertinent information (B)		5
Other displays cleaned and functional		5
Product cleaned and dusted		5
Brochure holders filled with current materials (B)		5
Current Power Business Numbers present (B)		5
All NOA hardware priced (B)		5
All NOA accessories priced		5
All NOA publications priced and merchandised		5
All NOA software priced		5
All NOA product represented on the selling floor		5
Specific account objectives followed (B)		5
INTERACTIVE DISPLAYS - CRITICAL	35	
Functional (B)		5
Accurate interactive inventory (B)		5
INTERACTIVE DISPLAYS - MAINTENANCE	15	
Interactives secured and installed correctly (B)		5
Cleaned & dusted, lamps & speakers operational (B)		5
Current labels affixed (B)		5
Current software updated/inventoried (B)		5
MERCHANDISING/POP PLACEMENT	25	
Current POP present (B)		5
Accurate POP computer inventory (B)		5
NOA hardware and accessories merchandised effectively		5
NOA software merchandised effectively		5
Total Weight	100	

FINAL SCORE	100%	Final score subject to Regional & Corporate approval

RM/DS Signature:

Rep Signature:

Comments

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STORE REVIEW - NO INTERACTIVES

REP NAME:		STORE NAME & NO.	
REP ID #:		CITY, STATE	
DATE:		SUPERVISOR:	
LAST VISIT:		Download Times:	
SECURITY PROCEDURES (sign in/out) (Y/N):		Security Log Times:	

	Weighting	RATING
FUNDAMENTALS	45	Score 0-5
Accurate directions, contacts and phone nos. in computer (B)		5
Dealer Returns brochures and collateral materials placed		5
Product education (B)		5
Binder present and contains pertinent information (B)		5
Other displays cleaned and functional		5
Product cleaned and dusted		5
Brochure holders filled with current materials (B)		5
Current Power Business Numbers present (B)		5
All NOA hardware priced (B)		5
All NOA accessories priced		5
All NOA publications priced and merchandised		5
All NOA software priced		5
All NOA product represented on the selling floor		5
Specific account objectives followed (B)		5
MERCHANDISING/POP PLACEMENT	50	
Current POP present (B)		5
Accurate POP computer inventory (B)		5
NOA hardware and accessories merchandised effectively		5
NOA software merchandised effectively		5
SPECIAL AND PAST RATABLE PROJECTS (B)	5	
		5
Total Weight	100	

FINAL SCORE	100%	Final score subject to Regional & Corporate approval

RM/DS Signature:

Rep Signature:

Comments

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